



WALK TALK
CONSULTING

Business & Management Profile February 2021

WALK TALK CONSULTING
Creating Values for Businesses...



Contents

| | |
|-------------------------------|---|
| Introduction | 3 |
| Vision | 3 |
| Mission Statement | 3 |
| Services | 4 |
| Ownership & Management..... | 4 |
| Approach | 5 |
| Proofs Of Jobs Executed | 6 |
| Resources..... | 8 |

Introduction

WalkTalk Consulting is a business firm registered under the Business Name Registration in Nigeria. The business was registered on 2nd October 2018 and is principally engaged in creating awareness for digitalization of office processes through the sales and training of related IT products. The Firm also offers accounting support services which include designing accounting systems, process design as well as forensic review of bank statements for excess bank charges.

The changing trends of information technology cannot be ignored by business units and should therefore, incorporate this trend in their business processes. Also, it is instructive to posit that businesses are no longer in the Stone Age and therefore, even their accounting processes should be computerized. This is where WalkTalk Consulting comes in to meet this match.

As a corollary to the above, WalkTalk Consulting is geared towards creating sensitization for business units to computerize their systems, most especially the accounting systems. More also, WalkTalk Consulting is also geared towards creating awareness for member of staffs to imbibe IT Skills in their business processes. Such skills include, but not limited to: Spreadsheet skills through acquisition of Advanced Excel Skills, Presentation Skills by Learning Ms PowerPoint, and Database Design by learning Ms Access, VBA programming For Excel etc. Therefore, WalkTalk Consulting is available to meet the training gaps in these areas.

Furthermore, the firm is also in strategic alliance with other business venture such as Robustware Enterprise, Pareto Solutions and Precepts & Mentors, with a view to creating synergy in the execution of projects.

Vision

Our vision is to create awareness towards the digitalization of office processes to help companies save costs and improve performance.

Mission Statement

Our Mission is to offer excellent, satisfactory and unmatched services in areas where we are employed to execute a project and also work within statutory requirements

WALK TALK CONSULTING
Creating Values for Businesses...



Services

Being a multi-disciplinary business venture, Walk Talk Consulting offers a wide range of products/services such as sales of accounting software. In addition,

We provide

- Training and implementation of accounting software
- Facilitates purchases of accounting software from local and foreign vendors
- Provide advisory services on the right accounting software for your business
- Business plan writing and Model Development
- Ms office training
- Excess Bank Charges recovery
- Business Process Design and Training

Ownership & Management

Emmanuel Daniels

Emmanuel Daniels, a graduate of accounting and a professional accountant, is the principal Consultant of WalkTalk Consulting. He Started his career as an account officer with Zenina Limited before he took up an appointment as the pioneer accountant of Mettle Energy & Gas Limited. His work experience cut across downstream oil & gas industry, commercial banking, investment banking, shipping & logistics, pharmaceutical, manufacturing and agriculture.

Over the years, he has been involved in design and implementation of computerized accounting systems in all the organizations he had worked for. He had also been involved in human capacity development in the areas of project investment analysis, Advanced Excel, Financial Modeling, Business Plan Writing, Pitch Deck Creation and Business Intelligence Report Design, as well as ad-hoc engagement in FIRS tax audit and audit of Nigerian Television Authority (NTA).

Summary of his work experience include: Zenina Limited (Account Officer), Citizens Bank (Funds Transfer Operations), Mettle Energy (Accountant), Etugo Oil (Finance Controller), Strange Seasons Energy (Finance Manager), Citrans Global (Head, Finance & Accounts). Also, included in his work experience, is a temporal engagement at Iroko Capital as Finance Manager, facilitating the operational process design and accounting system implementation for a 100,000 Bird capacity Poultry farm and feed Manufacturing business segment and the implementation of Tally ERP for Miral Pharmaceutical (before Evans Pharmaceutical acquisition). Also, he works as a virtual accountant and financial Modeler, for Wondo Technology (A Start-up Fintech Company & Online Mortgage Lending Institution), with headquarters in Mauritius.

He had also been engaged on contract employment with NIRSAL (a non-bank Agric Development institution) where he was involved in project financial appraisal, business plan writing as well as development of Cloud-based Business Intelligence reports for executive management.

WALK TALK CONSULTING
Creating Values for Businesses...



His work experience spans over 19 years.

Akinfenwa Akinwunmi

Akinwunmi is a Senior Associate with ReJOYce Concepts.

He leads a team in the area of market research, advisory and consulting. He has worked with companies in the area of accessing grants and facilities for their business startup and expansion.

He has also worked with clients to re-engineer their business so that they can become more profitable. He has experience in working with companies in real estate, ICT & Fintech, agriculture & agribusiness, education, retail business, FMCG and medical sectors just to mention a few.

He is a graduate of Agricultural Economics and Extension and started his career with Guaranty Trust Bank PLC, where he worked as a marketing executive and credit administration officer. As part of his duties, he structured different facilities for customers and clients.

He worked with Centre for Public Policy Alternative as their lead research resource for the agribusiness and food security desk.

As a senior associate at MIS Advisory Services, Akinwunmi worked with clients and third-party clients in the area of raising funds and execution of big-ticket transactions. He was part of the team that work with Growth and Development Limited on various projects for the State of Osun (during the tenure of Ogbeni Rauf Aregbesola).

Mr. Akinwunmi is a strategic partner in WalkTalk Consulting.

Nkemdilim Muogalu

Nkemdilim Muogalu is an experienced corporate finance and strategy professional with experience spanning across various sectors and clients. She has about 10 years' experience spanning Audit, Due Diligence, Feasibility Studies and Business plan, Valuation. Lead Advisory and Financial Modeling's offering support service. She currently serves as a strategic partner at WalkTalk Consulting. Her prior work experience includes corporate finance lead in a broadband infrastructure company, she also worked at one of the Big 4 Consulting where she achieved a swift career progression due to her excellent performance and left as a Manager.

Her educational experience includes a B.Sc. in Accounting from the University of Lagos, she is also an Alumnus of Edinburgh Business School, Scotland and a member of the Association of Chartered Certified Accountants.

Approach

As aforementioned, where we have a job to execute for a client, we evaluate the requirement of the job and consult other experts (where required) to create synergy so that the job execution process will be a seamless one and also exceed client's expectations.

WALK TALK CONSULTING
Creating Values for Businesses...



We also provide strategic support after implementation of a project until the time the client can conveniently handle the whole process as an expert.

Proofs Of Jobs Executed

Before the establishment of the firm, the principal partner has handled training and Implementation projects at different point in time. These include.

| Company | Project | Partnership |
|---|---|--|
| Chok Ventures Apapa | Training & Implementation of Sage 50 Accounting software | In Partnership with Robustware Enterprise |
| Alabameta Farms Ltd | Training & Implementation of Sage 50 Accounting software | Contracted by Balogun Badejo & Co |
| Mettle Energy & Gas Limited | Business Plan & Financial Model For Loan restructuring | Handled as an employee |
| Tanzila Petroleum | Sage 50 Training & Implementation 2007 | Handled as an employee |
| Strange Seasons Energy Ltd | QuickBooks Enterprise Training & Implementation 2013 | Handled as an employee |
| Teragon Limited | Staff Training on Advanced Excel | Consulted by Teragon Management |
| Medical Art, Maryland | Sage 50 Training 2015 | Contracted by Balogun Badejo & Co |
| F & G Resources | QuickBooks Enterprise Training & Implementation 2015 | Handled as a freelance consultant |
| Platform Construction Company | QuickBooks Enterprise Training & Implementation 2013 | Handled as a freelance consultant |
| Cable & Satellite communications (CASA) | Advanced Excel & Accounting Software Training | Regular facilitator |
| Basalk Oil & Gas, Opebi | Advanced Excel Training 2015 | Contracted by Management |
| Onesource Limited | Sage 50 Training & Implementation | Contracted by Management |
| Iroko Capital | Implemented & Design Accounting system for Poultry farm, Design Accounting Program using Excel with Dropbox synchronization and | Handled as a consultant and as an employee |

WALK TALK CONSULTING
Creating Values for Businesses...



| | | |
|--|--|--|
| | Implemented Tally ERP for Pharmaceutical company | |
| Proposed Rahamaniyya Airline Business Plan | Constructed Financial Model for the Business Plan | Worked in Alliance with Pareto Solutions |
| Proposed Millennium Airline Business Plan | Constructed Financial Model for the Business Plan | Worked in Alliance with Pareto Solutions |
| Credpal Limited | Constructed Financial Model for the Business Plan | Handled as a freelance consultant |
| Kevron Consulting | Advanced Excel & Financial Modelling Facilitator – Seepco Oil & Gas, etc | Handled as a freelance consultant |
| Hitchfree International, PHC | Facilitator – Nigerian Content Development & Monitoring Board | Member of training Board |
| Capricorn Digital | Facilitator, Advanced Excel & Financial Modelling | Handled as a freelance consultant |
| ABX World | Business Plan for Export Processing Facility for Delta State Government Financial Model for Enugu Airport Runway rehabilitation Financial Model for Planned Enugu Technology Village | Handled as a freelance consultant |
| A.Y.M Shafa Energy | Business Plan for Proposed 5,000 Tons LPG Terminal In Warri | Handled as a freelance consultant |
| BluDive Technologies | Microsoft Office Productivity (Business Presentations with PowerPoint And Canva, Ms Word, MS Excel (Jan 2020) | WalkTalk Consulting |
| Alpha Beta Consulting | Staff Training For 9 Days on Business Presentation and Canva + Advanced Excel Skills (2020) | Handled as a freelance consultant |
| ACT AgricBusiness Ltd | Business Plan, Financial Model & Pitch Deck For acquisition of mechanized Agric Equipment & Rice Processing Facility | WalkTalk Consulting |
| ProDev Agri Invest | Business Plan, Financial | WalkTalk Consulting |

WALK TALK CONSULTING
Creating Values for Businesses...



| | | |
|--------------------|---|-----------------------------------|
| Limited | Model & Pitch Deck for setting up a large number of solar-powered containerized Agric product retail outlets | |
| Wondo Technologies | Financial Model for Fintech start-up & Technology-based mortgage business with headquarters in Mauritius Virtual Accounting Service using QuickBooks Accounting Cloud. | Handled as a freelance consultant |

Resources

Principal Partner

Emmanuel Daniels.
08127708077, 08035786640

Strategic Partners

Akinwunmi Akinfenwa.
0813 795 0257

Nkemdilim Muoghalu,
0811 209 3207, 0703 105 2794

Contact us

Walk Talk Consulting can be contacted as follows:

Physical Address

12 Mazi Egwu Obila Avenue, Sahara 4 Estate, Lokogoma District

Abuja

Contact Numbers

+234 8035786640

+234 8127708077

Email: info@walktalkblogsystems.org

emmanalyst@yahoo.com

WALK TALK CONSULTING
Creating Values for Businesses...

